



# Why AIO Is the New SEO

**GROWING YOUR AUDIENCE: MAXIMIZE (FREE, ORGANIC) LEADS AND SALES** 

## DIGITAL BLACKSMITHS



### Award winning international digital agency.

Experts in building communities around brands to create reach, engagement, brand awareness, leads and sales.

### Our USP's:

- Our craft is made by hand, our digital craftsmanship requires diversity, risk, personal taste, mastery and respect for materials (no black hat)
- We are not afraid to get our hands dirty.
- As craftsmen, we have years of experience and awesome stories to tell
- We combine both traditional and digital designing processes to create a tailor-made style of work
- We explore, experiment and create ideas in a way competitors never thought possible

Marketing Partner





### **Corporate Offices**



Orlando, USA



Amsterdam, The Netherlands



## DIGITAL BLACKSMITHS



ADVERTISING LEADERS

Acknowledged in the Top 100 Marketing and Advertising Leaders 2021 by MarSUM



Serial Entrepreneur, Expert Speaker, Traffic Specialist Spoke at Amazon HQ, ASGTG, Merge, Helium 10 Elite China Yiwu and Shenzhen, Howard Thai's Elite Sellers Society Kevin King's Billion Dollar Seller Summit







Facebook Activity Overview







# Biggest Mistake



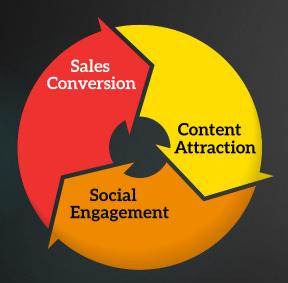
# Don't Just Sell!

People don't want what you make. They want what it will do for them



## **Marketing Snowball**

Our marketing model focuses on building a strong community and driving organic growth. We use high-quality content to attract and engage our target audience, fostering a loyal community. This engagement leads to increased social sharing and free traffic, ultimately driving sales conversions







## TRSTE NOTHING BUT THE FLAUOR

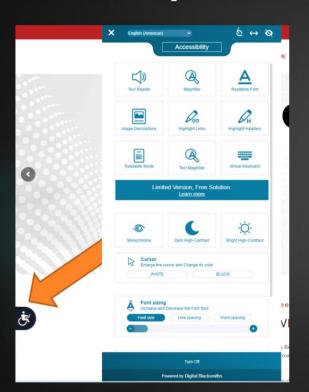




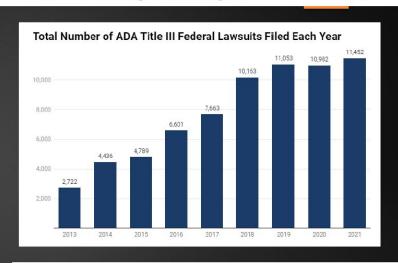
# **Mandatory ADA widget**

- Avoid Costly Lawsuits
- Reach More Customers
- Boost SEO Rankings
- Build Brand Trust

## **ADA** compliance

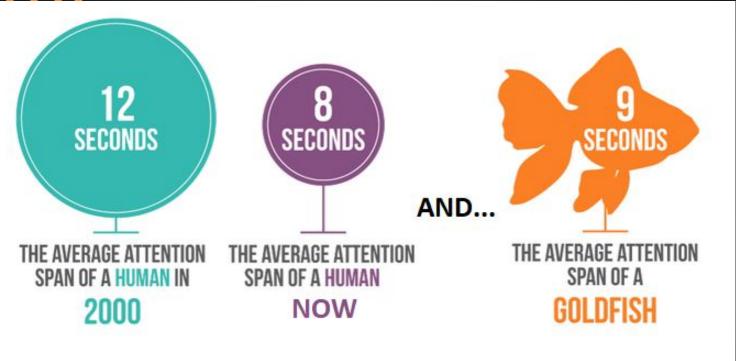


## Record Number of Lawsuits Filed Over Accessibility for People with Disabilities



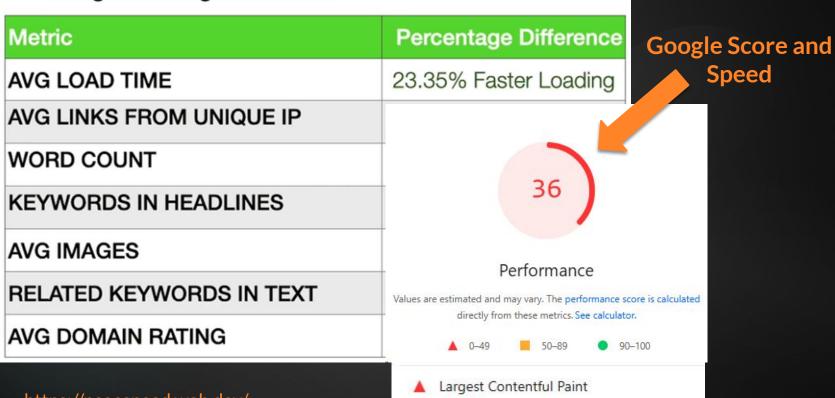


# Most important website factor:



# **Speed is important!**

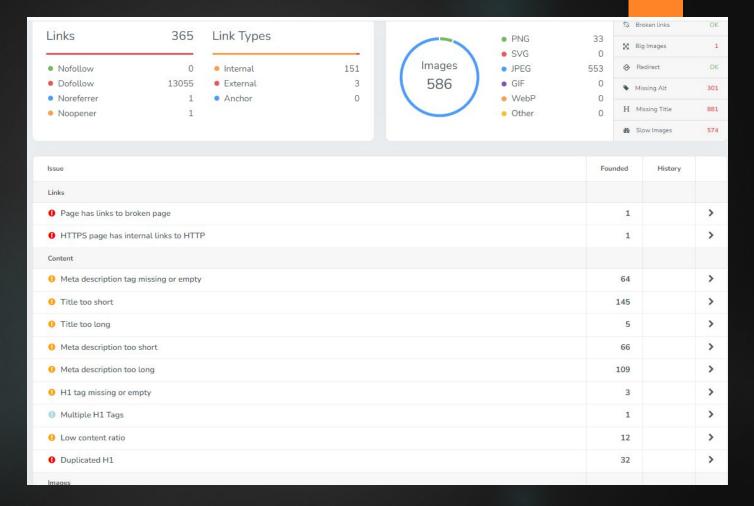
### Google Ranking Differences



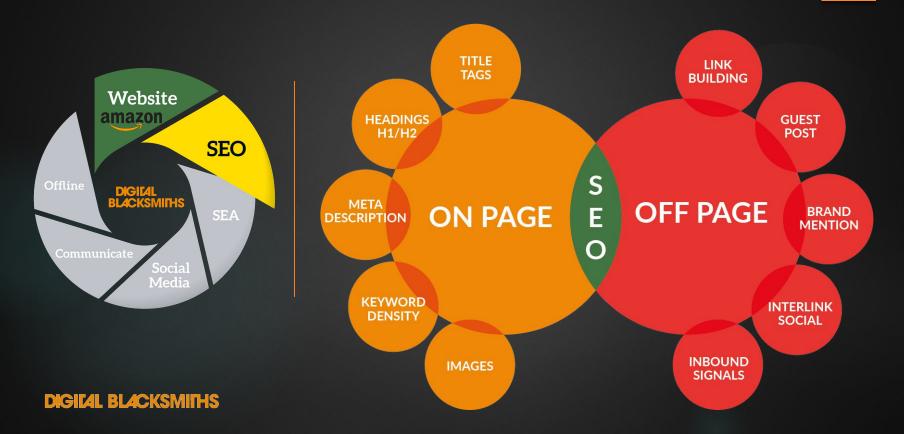
https://pagespeed.web.dev/

11.7 s

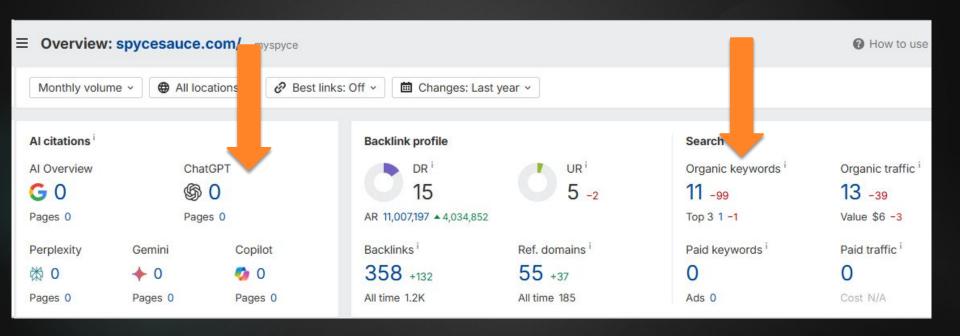
# Website issues



# **SEO** (Search Engine Optimization)



## **Traffic and keywords**

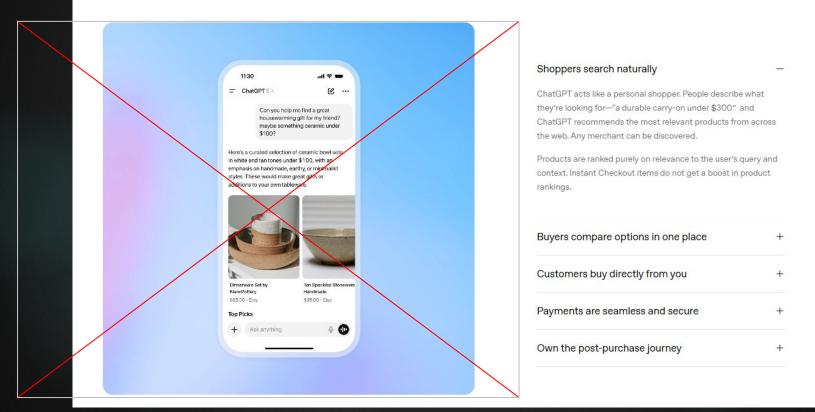




# **ChatGPT Merchant**

## **SEO 2026 - Sell with ChatGPT**

# How ChatGPT Shopping Search & Instant Checkout works



### **SEO in 2026 = AIO**

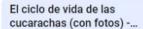


crecimiento de las cucarachas

Annientacion. Fueden sobrevivii semanas sin connei, pero su desarrono se ve afectado. @

#### Características clave

- . Mudas: Durante el crecimiento, las ninfas mudan su exoesqueleto, lo que las hace parecer blancas temporalmente hasta que su nueva piel se endurece y oscurece.
- · Variedad: El ciclo completo puede durar desde un mes hasta más de dos años, dependiendo de la especie y las condiciones ambientales.
- Reproducción: Bajo condiciones óptimas, una sola cucaracha puede generar cientos de descendientes en un año. @



Oct 23, 2025 - Cronometraje del ciclo vital: Duración del desarrollo



cockroachcare.com





Ciclo de vida de las cucarachas: Muda v crecimiento



TikTok · reptilia.daniel

Dive deeper in Al Mode

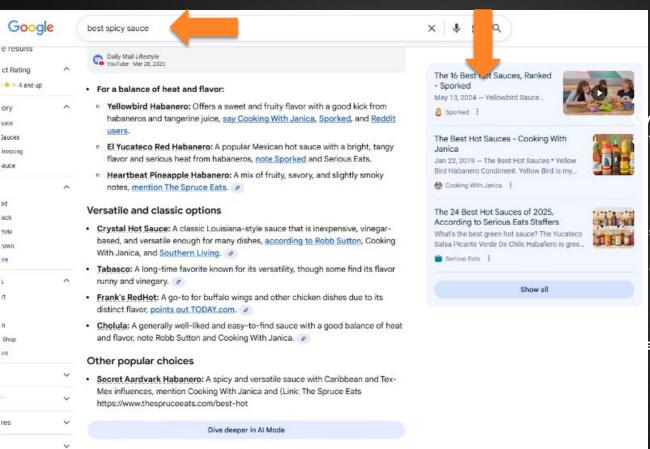
### Why AIO Citations Will Outrank Your **Competitors**

- AIO is the New SEO Replace guesswork with Al-generated, fact-backed content that scales.
- Outrank Competitors with Verified Content Google rewards trust — citation-based content builds it automatically.
- Dominate Topical Authority in Weeks, Not **Months**

Auto-generate interlinked, EEAT-aligned content clusters in hours.

- No Hallucinations. No Penalties. No BS. Every claim backed by a source. No shortcuts. Just results.
- Future-Proof Your SEO Strategy Search is evolving — AIO Boost ensures your content evolves with it.

### **SEO in 2026 = AIO**



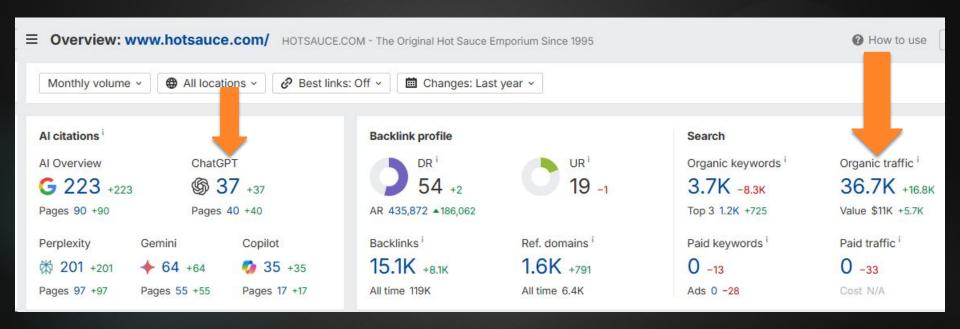
r/D

search (ChatGPT, Perplexity, Google Al verviews) prefers brands with deep topical thority and strong citations.

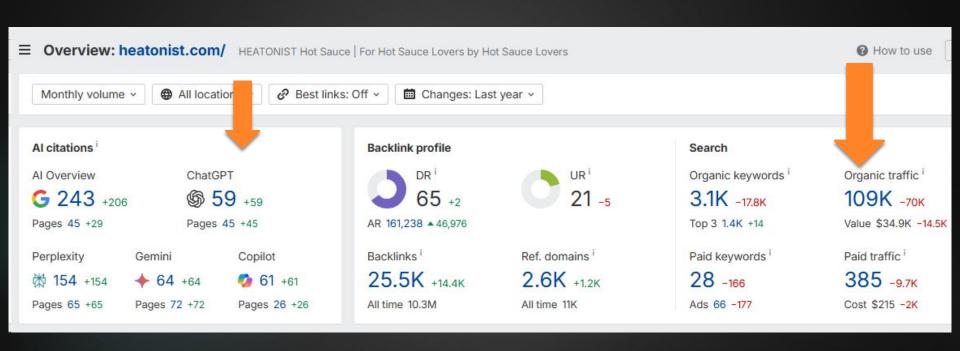
#### someone asks

- "What is the best spicy sauce?" Your brand must appear in the answer.
- e build that foundation.

## Traffic and keywords competing domains



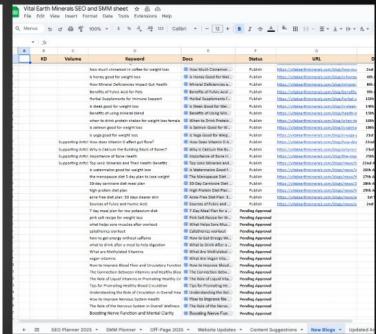
## Traffic and keywords competing domains



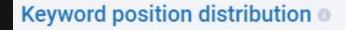
## **Working Google's Algorithm**

### Components of Google's Ranking Algorithm





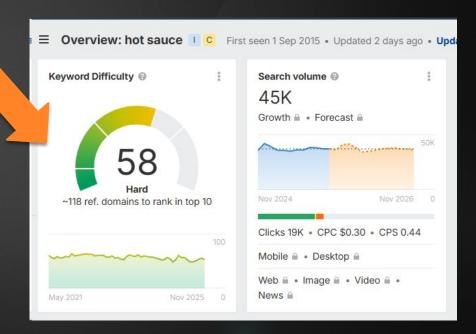
## Only page 1 counts



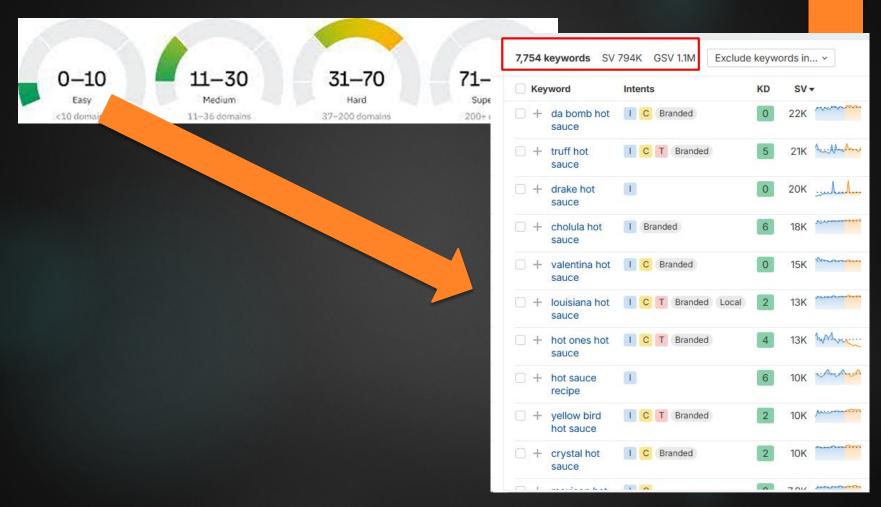


### **Create Content with keywords: High volume - Low competition**

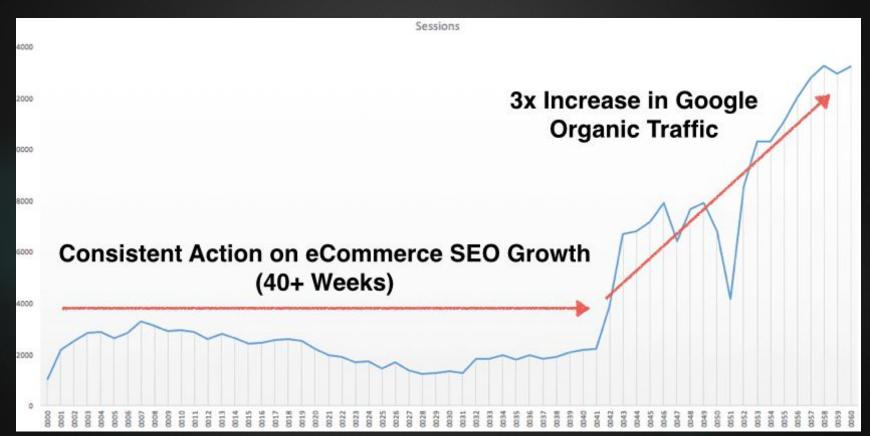




### **Create Content with keywords: High volume - Low competition**



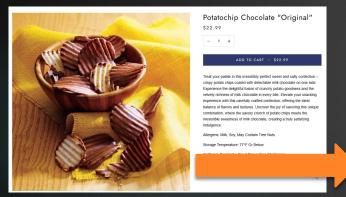
# State of the art Software (exclusive!) Our Al Solution with the power of blogs



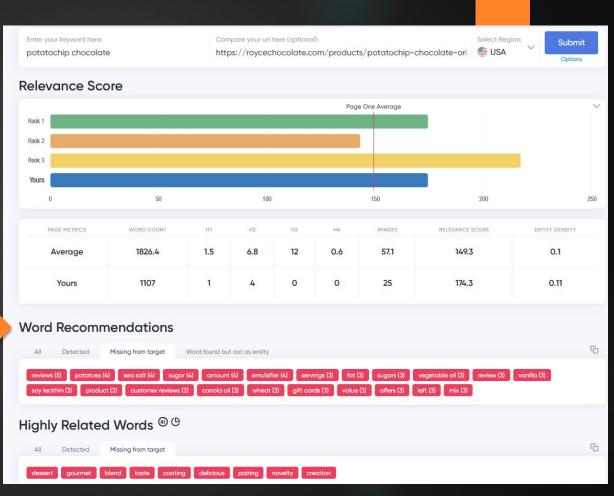
# Top pages

Top	page	es roycechocolate.com • 0		Add to ▼ Operations ▼
#		URL 🔻 🕶		Organic keywords 👃
1		https://roycechocolate.com/	•	1.65K
2		https://roycechocolate.com/pages/store-locator	<b>F</b>	376
3		https://roycechocolate.com/collections/nama		229
4		https://roycechocolate.com/collections/gift-set	▶.	160
5		https://roycechocolate.com/collections/all-products	•	114
6		https://roycechocolate.com/products/potatochip-chocolate-original	•	109
7		https://roycechocolate.com/blogs/the-royce-blog/lets-talk-about-bittersweet-semisweet-chocolates	•	107
8		https://roycechocolate.com/collections/matcha	<b>&gt;</b>	98
9		https://roycechocolate.com/products/nama-chocolate-au-lait		88
10		https://roycechocolate.com/products/chocolate-bar-black	•	88
11		https://roycechocolate.com/products/chocolate-bar-milk	•	86
12		https://roycechocolate.com/products/bar-chocolate-nut-12-pcs	<b>F</b> .	81
13		https://roycechocolate.com/collections/all	•	76
14		https://roycechocolate.com/products/nama-chocolate-champagne-pierre-mignon	•	70
15		https://roycechocolate.com/products/coffee-beans-chocolate	•	67
16		https://roycechocolate.com/products/chocolate-bar-rum-and-raisin		66
17		https://roycechocolate.com/products/fruit-bar-chocolate-12-pcs	•	65
18		https://roycechocolate.com/products/matcha-bar-chocolate-12-pcs	•	63
19		https://roycechocolate.com/products/nama-chocolate-matcha		61

## **Our AI Solution**



## Google Relevance Score



# Share Your Blogs on Social Media and run \$ 2 a day on them



California Residents: Read Proposition 65 Warning

Nutrition Facts (Download Here)



Potatochip Chocolate "Original" \$22.99

- 1

That your paties in this inestable peried sweet and sally confectioncingly paties office could will detailed an infoculties on one site. Expensors the delightful fusion of crunchy potato goodness and the velocity incliness of mith chocolate in every title. Elevate your snocking expension with this careful crafted confection, officery the local balance of flavors and flexions. Lincover the yor of savoring this unique combination, where the award crunch or placed by the savoring this unique combination, where the award crunch or placed byte meets the intensity.

Allergens: Milk, Soy, May Contain Tree Nuts
Storage Temperature: 77°F Or Below
California Residents: Read Proposition 65 Wa
Nutrition Facts (Download Here)

# Website blogs promoted via

Facebook							
Spend	Impressions	Clicks	CTR	CPC	СРМ		
\$4462.73	5555650	896842	16,143%	\$0,0050	\$0,8033		

129414

103063

48125

740843

676995

321946

\$403.94

\$339,44

\$159.06

... .. ..

CTR	CPC		
16,143%	\$0,0050		

17,468%

15,224%

14,948%

\$0,0031

\$0,0033

\$0,0033

\$0,5452

\$0,5014

\$0,4941

Website

706208

107671

83389

37617

Clicks

Website

12,712%

14,534%

12,318%

11,684%

CTR

Website

\$0,0063

\$0,0038

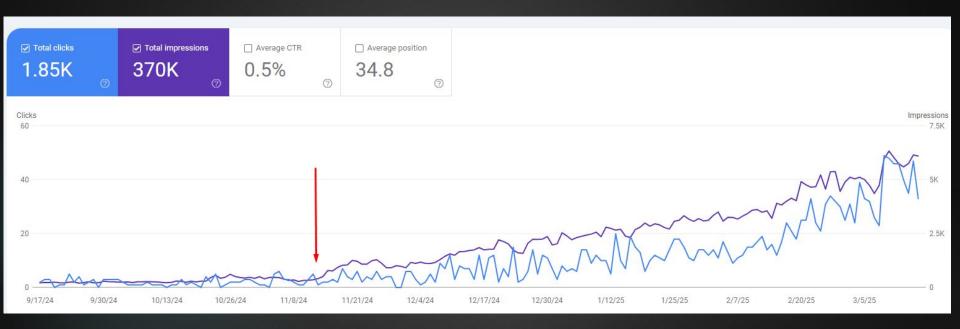
\$0,0041

\$0,0042

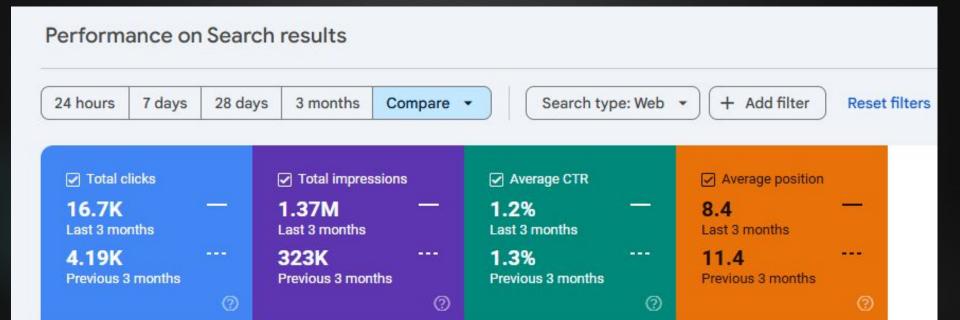
CPC

ΙĒ

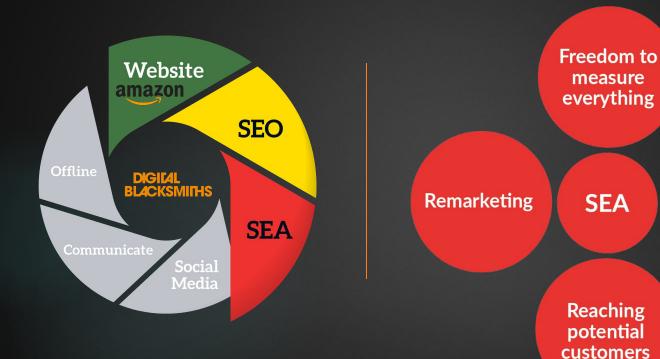
# **Growth on Google - example**



# **Growth on Google - example**



# Google Ads (SEA)



**Know your** 

audience

DIGITAL BLACKSMITHS

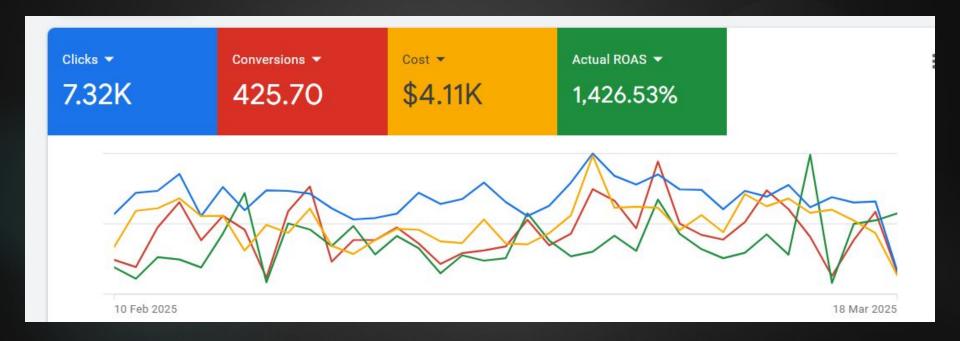
## **Search Engine Ads – Quality site is lower Ad spend**

$$P_1 = (b_2Q_2/Q_1) + .01$$

	Max Bid	QS	Ad Rank	Position	CPC
Blue	\$2	6 .	12 (\$2*6)	1	\$1.34 (8/6)+.01
Yellow	\$1	8 .	8 (\$1*8)	2	\$.76 (6/8) +.01
Green	\$3	2	6 (\$3*2)	3	\$2.01 (4/2)+.01
Red	\$4	1	4 (\$4*1)	4	-

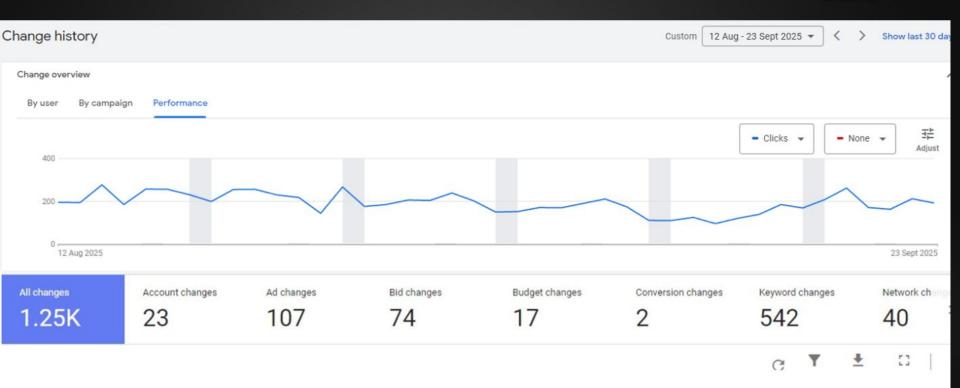
# Search Engine Ads – All about the Return on Ad Spend - 1426% Return on Ad Spend

\* Revenue \$ 58,303



\* We start to run ads on only \$ 25 a day!

# Test, test, test!



# **Social Media**





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# Content is Fire Social Media is Gasoline



## **Engagement**

### Spicy sauce

143

### Total page fans

The more followers the page acquires, the broader the reach will be. Try to increase this as much as possible. 0

#### Total people talking about this

The PTAT is the total number of people that have interacted with this page or page content in some manner over the past 7 days. 0.00%

#### Fan engagement ratio

Engagement ratio is calculated by dividing the Page's PTAT with the total number of fans.

### Heatonist

3,876

#### Total page fans

The more followers the page acquires, the broader the reach will be. Try to increase this as much as possible. 2

#### Total people talking about this

The PTAT is the total number of people that have interacted with this page or page content in some manner over the past 7 days. 0.05%

#### Fan engagement ratio

Engagement ratio is calculated by dividing the Page's PTAT with the total number of fans.

### **Our Clients page**

164,930

#### Total page fans

The more followers the page acquires, the broader the reach will be. Try to increase this as much as possible.

2,005,280

#### Total people talking about this

The PTAT is the total number of people that have interacted with this page or page content in some manner over the past 7 days.

1215,84%

#### Fan engagement ratio

Engagement ratio is calculated by dividing the Page's PTAT with the total number of fans.

## **Facebook**



1,150,586

### Total page fans

The more followers the page acquires, the broader the reach will be. Try to increase this as much as

5,451

### Total people talking about this

The PTAT is the total number of people that have interacted with this page or page content in some manner

0.47%

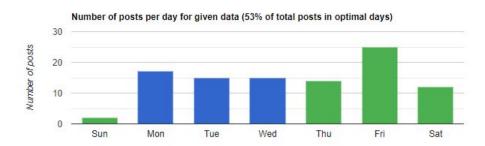
### Fan engagement ratio

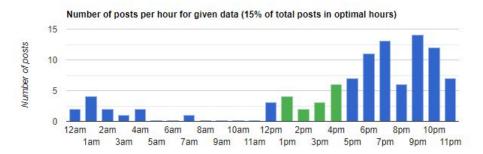
Engagement ratio is calculated by dividing the Page's PTAT with the total

8%

Percentage of posts within optimal range

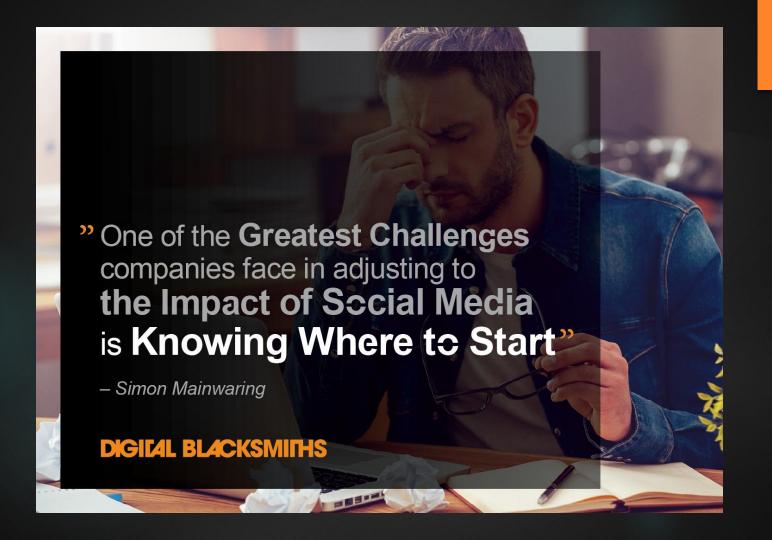
It is very important to post content during the most active days and time of day. A gereral rule-of-thumb to follow is to post content between 1pm and 4pm on Thursday, Friday, Saturday, and Sunday.





## Our process





# Our Offer

## **Pricing Agencies**



DIGITAL MARKETING SEO WEB DESIGN CASE STUDIES REVIEWS CONTACT US

CLIENT LOGIN

Home > Marketing Pricing Estimator

### Marketing Pricing Estimator

After having worked with hundreds of clients to build highly profitable online marketing campaigns, we know what it takes to get results.

Our marketing pricing estimator is based on **industry research** as well as on our own findings.

What is your total monthly revenue in USD?

100000

### Your Budget Recommendations

Your total advertising & marketing budget should be \$20,000.00.

Your total online marketing & advertising budget should be \$20,000.00.

Our estimated breakdown for your marketing campaign success:





\$5,640.00 AdWords budget 36 dedicated hours \$0 management fee \$110.00 per hour

## **Fast Growth Strategy**



## AIO/SEO Package + Google Ads Social Media

We charge  $\frac{$20,000}{}$  \$3997 per month for our DFY service

**Bonus: Website** 

We handle all website issues at no cost to you Including the ADA widget (worth \$ 497)